



**ECONOMIC DEVELOPMENT AUTHORITY
COUNTY OF POWHATAN**

May 11th, 2020 at 6:00 P.M.

**TEAMS VIDEO CONFERENCE
(Log in instructions at the end of the agenda)**

MEETING AGENDA

A. Call to Order

B. Minutes

- a. March 9th, 2020

Pages 1-2

C. Treasurer's Report

- a. Monthly Report

D. Old Business

E. New Business

- a. Economic Development response to COVID-19 Discussion
i. Department response to date
ii. Future assistance on recovery/re-opening
b. Economic Development Monthly Reports for March & April

Pages 3-6

F. Closed Session & Certification (if needed)

G. Adjournment

This meeting is being held electronically in accord with Virginia Code Section 15.2-1413. The meeting is accessible by:

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March 9, 2020

**MEETING OF THE POWHATAN COUNTY ECONOMIC DEVELOPMENT AUTHORITY
HELD IN THE POWHATAN VILLAGE BUILDING CONFERENCE ROOM, 3910 OLD
BUCKINGHAM ROAD IN POWHATAN COUNTY, VIRGINIA, MARCH 9, 2020 AT 6:00 PM**

EDA Members Present: Sen. John Watkins, Chairman
Dan Jones, Vice-Chairman
Tim Benusa, Treasurer
Andrea Weber
Bob Gibson
Russ Holland, Jr
Matt Schiefer

Staff Members Present: Roxanne Salerno, Economic Development Program
Manager

Absent:

A. Call to Order

Chairman Watkins called the meeting to order at 6:02 p.m. and noted that all members were present with Mr. Gibson, who arrived at 6:04 p.m. A quorum was established.

B. Meeting Minutes from February 10th, 2020-

Mr. Jones motioned to approve the meeting minutes as presented. Mrs. Weber seconded the motion. Mr. Benusa, Mr. Schiefer, Mr. Jones, Mrs. Weber, Mr. Holland and Chairman Watkins voted AYE. **MOTION Passed (6/0).**

C. Treasurer's Report-

Mr. Benusa presented the Board with the Treasurer's report as to the current balances which is \$59,936.50 in the Certificate of Deposit account and \$7,300.48 in the Checking account from the last bank statement.

The board discussed the Habitat for Humanity contract as to where the contact was in years of the term.

D. Old Business-

a. Updates-

FBUC- Mrs. Salerno reported the latest update to the board in regards to the conversations about the Founders Bridge Utility Contract, which was discussed at the February 24th, 2020 meeting and determined that the Board of Supervisors would no longer pursue the agreement due to the contract not being in the best interest of the County. The Director of Public Works offered a report to anyone that was further

March 9, 2020

interested. Chairman Watkins requested that the board be furnished with copies of the report.

E. New Business

a. Economic Development Monthly Report for February 2020 – Mrs. Salerno presented the February report to the board with mention of certain highlights of interest and asked if there were any questions.

b. Repurpose of Powhatan Middle School – Economic Development Future Uses (Working session)

Mrs. Salerno discussed the project with the board giving the background of the discussion of the Board of Supervisors and Powhatan School Board at their joint meeting on February 24th, 2020. The history of the space and its current issues were discussed to assist the board in understanding the assessment of the building in its current state. The board decided that they would like further direction from the board of supervisors in regards to the direction for economic development before proceeding with possible suggestions.

F. Closed Session and Certification- No closed session needed.

G. Adjournment

There being no further business, Chairman Watkins moved to adjourn the meeting. Mr. Jones made the motion and Mr. Holland seconded the motion. Mr. Benusa, Mr. Schiefer, Mr. Gibson, Mr. Jones, Mrs. Weber, Mr. Holland and Chairman Watkins voted AYE. **MOTION Passed (7/0).**

The meeting was adjourned at 7:14 p.m.

Sen. John Watkins, Chairman Date
Economic Development Authority

Roxanne Salerno, Secretary Date
Economic Development Authority



March 2020 Monthly Report

BUSINESS HIGHLIGHTS

- Business Licenses were approved for 20 new businesses (17 home occupations)
 - Contractors- 4
 - Retail- 0
 - Services (Professional & Non-professional)- 16
- Economic Development Office response to COVID-19.
 - Created page on yespowhatan.com website for Business Resources
<https://www.yespowhatan.com/covid-19-business-resources/covid-19-business-resources>
 - Created local restaurant guide with interactive map on website
<https://www.yespowhatan.com/covid-19-business-resources/restaurant-guide>
 - Created business impact survey sent out to businesses and shared on social media

BUSINESSES VISITED BY STAFF

VEDP-Site Selection Team & BRE Rep, DRP Collision, Wetland Studies and Solutions Inc., Eagle Tele.

UPDATES FROM FEBRUARY 2020 MONTHLY REPORT

Construction continues on the following projects:

Crazy Rooster Brewing

Commercial building in Oakbridge consisting of 10,000 SF of leasable spaces

Eagle Telecom expansion

Marble Exchange Phase III

Review continues on the following projects

Classic Granite & Marble site plan

Arborscapes site plan

Lipscomb dentistry rezoning

POWHATAN IN THE NEWS

Capital Chips moves from Chesterfield and calls Powhatan home.
<https://richmondbizsense.com/2020/03/17/chip-company-outgrows-chesterfield-home-kitchen-moves-into-powhatan/>



Winterfield Place Phase II underway with apartment builder on board.

<https://richmondbizsense.com/2020/03/16/winterfield-place-phase-2-underway-with-apartments-builder-on-board/>

Three Crosses Distilling shifts to producing hand sanitizer during COVID-19.

<https://www.wric.com/news/local-news/powhatan-distillery-producing-hand-sanitizer-for-the-community/>

<https://www.smartindustry.com/industrynews/2020/weidmuller-teams-with-distillery-to-make-hand-sanitizer/>



Two Powhatan businesses produce PPE boxes for Physicians to shield against spread of Coronavirus.

https://www.virginiabusiness.com/article/va-er-physician-spearheads-intubation-ppe-equipment-production/?utm_source=newsletter&utm_medium=email&utm_campaign=daily

https://www.richmond.com/news/local/central-virginia/powhatan/powhatan-today/powhatan-contractors-build-intubation-boxes-for-hospitals/article_02d5e5c6-79b6-11ea-a218-8f662d61f2bc.html

UPCOMING EVENTS

- **Powhatan Chamber of Commerce** monthly meeting (Virtual) **Tuesday, April 21st 11:30AM-1:00 PM.** Non-members welcome, registration details at the following link: <https://bit.ly/2WRCet7>
- **Powhatan Village Farmers Market-** May 7th at 4 PM- RVAg Online Marketplace 1st Customer Pickup at Bienvenue. <https://rvagmarket.luluslocalfood.com/>
- **Business Network International (BNI)** Powhatan chapter meets every Wednesday, 8:00AM-9:30AM. <http://bniva.com/va-central-virginia-bni-on-fire/en-US/index>. To attend a meeting as a guest please contact Chapter President Sandy Duncan at sandy6284@msn.com.



Powhatan County

Economic Development

April 2020 Monthly Report

BUSINESS HIGHLIGHTS

- Business Licenses were approved for 8 new businesses (6 home occupations)
 - Contractors- 0
 - Retail- 4
 - Services (Professional & Non-professional)- 4
- Crazy Rooster Brewing Company opened its doors curbside on April 18th to an eager line of cars.
- Classic Granite and Marble held a ground breaking ceremony on their new site.
- Construction has begun on the Sudzy carwash adjacent to Land and Coates.
- Eagle Tele has completed construction on their new training center located next to their HQ building.

UPDATES FROM MARCH 2020 MONTHLY REPORT

Construction continues on the following projects:

Marble Exchange Phase III
Sudzy Carwash

Review continues on the following projects

Classic Granite & Marble site plan
Arborscapes site plan
Lipscomb dentistry rezoning

POWHATAN IN THE NEWS

Richmond Magazine A-List <https://richmondmagazine.com/bride/the-a-list/the-a-list-2020/>

Pre-Wedding & Honeymoon Tanning: 3rd- *Island Glow Sunless Studio, Salon and Beauty Bar*

Most Romantic Ceremony Site: 3rd- *The Mill at Fine Creek*

Hidden Gem Wedding Ceremony Site: 3rd Tie- *The Mill at Fine Creek*

Barn/Farm wedding Venue: 1st- *Fairview Farm Events*



The Mill at Fine Creek



Island Glow Sunless Studio



Fairview Farm Events

POWHATAN IN THE NEWS

Richmond Magazine Articles with Powhatan Businesses:

Food Justice for All- Shalom Farms- <https://richmondmagazine.com/restaurants-in-richmond/food-news/food-justice-for-all/>

Food News- Crazy Rooster Brewing Opening- <https://richmondmagazine.com/restaurants-in-richmond/food-news/week-of-april-20-24-2020/>

Yes to Yeast- Fine Creek Brewing- <https://richmondmagazine.com/restaurants-in-richmond/yes-to-yeast/>



Three Crosses Distilling



Shalom Farms

Powhatan Businesses coping through COVID-19
<https://bit.ly/2W6g9rU>

Powhatan Sheetz locations participate in statewide company campaign to offer meals to youth. <https://newsradiowrva.radio.com/articles/local/sheetz-offering-free-meal-program>

Independence Golf offers opportunity to get outside during COVID-19. <https://bit.ly/35JkaG8>

Crazy Rooster Brewing Co. opens up in Powhatan
<https://bit.ly/2YGuHjY>



Crazy Rooster Brewing Co.

UPCOMING EVENTS

- **Business Appreciation Webinar on Branding: Friday, May 8th 8-9 AM via Zoom.** Registration- <https://us02web.zoom.us/meeting/register/tJYtf-mvqj8iHdc7nC5cck8VUwqdISwDcnAu>
- **Powhatan Chamber of Commerce monthly breakfast Tuesday, May 19th 7:30AM-9:00PM-** Virtually. Non-members welcome, registration details at the following link: <https://bit.ly/2WRCet7>
- **Powhatan Village Farmers Market-** May 7th at 4 PM- RVAg Online Marketplace 1st Customer Pickup at Bienvenue. <https://rvagmarket.luluslocalfood.com/>
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